



## News Release

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### For Immediate Release

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### **PMA Companies Announces Expansion in New England**

*PMA plans to reach more self-insureds with its TPA services and more employers with its Insurance and Risk Management Solutions, initially focusing the growth on Connecticut, Massachusetts, Rhode Island and Vermont.*

**Meriden, CT – April 26, 2010** – PMA Companies, a provider of a broad range of workers' compensation and related commercial insurance risk management solutions, announced today that it is expanding its footprint in New England with a focus on growing Third Party Administration (TPA) accounts and property & casualty insurance business. The announcement came at the RIMS 2010 Annual Conference & Exhibition in Boston.

PMA's New England operation will have Meriden, CT as its regional hub and initially focus on Connecticut, Massachusetts, Rhode Island and Vermont. PMA's Meriden office, which offers in-house underwriting, claims and risk control services, has 48 staff members and expects to add staff as new business increases.

"We have the infrastructure in place, as well as the experienced, knowledgeable local staff, to bring our unique brand of PMA Companies insurance and risk management solutions to more clients in the New England region," said John Santulli, Executive Vice President, PMA Companies. "We look forward to sharing our risk management expertise with the leading institutions, companies and public entities throughout the New England states, bringing even greater ease of doing business and tangible results to their workers' compensation and related commercial risk management programs."

The New England expansion began in 2008 when PMA Capital Corporation purchased PMA Management Corp. of New England (formerly known as Webster Risk Services), a regional TPA provider based in Meriden. Since then, PMA has established a full-service PMA Branch Office, offering Third Party Administrator (TPA) and risk services through PMA Management Corp. of New England, and property and casualty insurance & services through PMA Insurance Group. Leading the New England team are Alan Mathog, President of PMA Management Corp. of New England, and Ed Scannell, Vice President for PMA Insurance Group.

PMA Management Corp. of New England is a regional provider of results-driven TPA and risk management solutions, working with individual, captive and group self-insured clients, specializing in the health care industry, public entities and educational institutions.

PMA Insurance Group offers mid- and large-size employers insurance and risk management solutions through independent agents and brokers, including:

- An industry leading choice of property & casualty insurance products
- Risk Management Services Program for large accounts

- Alternative Risk Solutions for individual employers, groups and captives.

PMA Insurance Group has a strong track record of success in working with health care entities (hospitals, medical systems, nursing homes), educational institutions (colleges/universities and public school systems), manufacturers, wholesale/retail trade and hospitality entities.

**PMA Companies is at Booth 1449 at the RIMS 2010 Conference in Boston.**

#### **About the PMA Companies**

The PMA Companies ([www.pmacompanies.com](http://www.pmacompanies.com)) provides risk management solutions and services, including workers' compensation and other property & casualty insurance throughout the United States. Headquartered in Blue Bell, PA, the PMA Companies are the operating companies of PMA Capital Corporation (NASDAQ: PMACA), a holding company, that includes the PMA Insurance Group, specializing in workers' compensation and other commercial property & casualty insurance products; PMA Management Corp. and PMA Management Corp. of New England, providing results-driven risk management services and Midlands Management Corporation, a managing general agent with a specialty in excess workers' compensation, program administration and fee-based TPA services.