



## News Release

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### For Immediate Release

**Media Contacts:** Diane Nafranowicz Gary Kimball  
PMA Companies Kimball Communications  
610-397-5136 610-559-7585  
Diane\_Nafranowicz@pmagroup.com gkimball@kimballpr.com

### **Mario Spina Appointed Vice President of PMA Companies Georgia and Alabama Region**

**Blue Bell, PA, March 23, 2011** – The PMA Companies is pleased to announce that Mario Spina has been appointed to the position of Branch Vice President, Atlanta Office. Mr. Spina is responsible for leading PMA's Georgia and Alabama operations, managing the agency distribution system in these states and achieving profitable business growth for PMA.

"The Georgia and Alabama marketplace is strategically important to PMA and we are strongly committed to profitably growing both our property and casualty insurance business and TPA operations in those states," said Tony Ciofani, Executive Vice President and Chief Underwriting Officer, the PMA Companies. "I am confident that Mario is the leader that will allow PMA to realize the tremendous potential that the Georgia and Alabama marketplace offers. He is a strong and experienced leader, and a long-term vice president in our organization with a proven track record of profitably growing a book of business. We are looking forward to strengthening our partnerships with agents and brokers in Georgia and Alabama to achieve mutual success."

Previously, Mr. Spina was PMA's Vice President, Direct Sales. Mr. Spina has 16 years of sales experience with PMA and had led the Direct Sales Team for 12 years. He joined the PMA Companies in 1988 and began his career in PMA Claims.

Mr. Spina is a graduate of Ursinus College, Collegeville, Pennsylvania, with a Bachelor of Arts degree in Economics and Business Administration. He has an Associate in Claims (AIC) designation and is completing a Certified Insurance Counselor (CIC) designation.

Mr. Spina will be based in the PMA Companies' Atlanta Branch Office.

#### **Contact Mario Spina at:**

PMA Companies Atlanta Branch Office  
500 Northpark Town Center  
1100 Abernathy Road, N. E., Suite 650  
Atlanta, Georgia 30328  
**Phone:** 770-677-3410  
**Email:** mario\_spina@pmagroup.com

#### **About the PMA Companies**

The PMA Companies ([www.pmacompanies.com](http://www.pmacompanies.com)) provides risk management solutions and services, including workers' compensation and property & casualty insurance, throughout the United

States. Headquartered in Blue Bell, PA, the PMA Companies is part of Old Republic International's family of companies. Old Republic International Corporation (NYSE: ORI) is one of the nation's 50 largest publicly held insurance organizations.

The PMA Companies includes the PMA Insurance Group, specializing in workers' compensation and other commercial property & casualty insurance products; PMA Management Corp. and PMA Management Corp. of New England, providing results-driven risk management services; and Midlands Management Corporation, offering program administration specializing in excess workers' compensation and specialty casualty claims services.