



Information Update

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PMA Releases White Paper Revealing Keys to Success for Workers' Compensation Self-Insurance Programs

PMA Companies released a white paper entitled *Two Decades and 10 Lessons Learned: How Self-Insureds Can Achieve Outstanding Results* as part of its 20th anniversary in the third-party administration (TPA) and risk management services business.

"During our 20 years in the TPA business, we have worked with leading employers, many of whom have won awards for their risk management programs. As a result, we know what makes self-insured programs successful," said Frank Altieri, president of PMA Management Corp., and the author of the white paper.

"We entered the TPA business at the request of our clients. We listened and built a business that focuses on our clients' loss drivers. Our team works to optimize the claims and managed care process and implement effective risk control and cost containment initiatives," said Altieri. "And we understand that all of these elements must work together in a synergistic fashion to optimize savings and provide the best outcomes. We have delivered tangible results to clients and helped shape the industry, and we're proud to share the key lessons that we've learned during the past two decades."

Topics addressed in the white paper include:

- ◆ Best strategy for setting benchmarks in your workers' compensation program
- ◆ Why risk managers need to take both a macro and a micro approach
- ◆ Generating a return on your workers' compensation expenditures
- ◆ The importance of accountability in your workers' compensation program
- ◆ Criteria for choosing the right risk management partner

The white paper is part of an educational series, *PMA Insights*, providing practical observations from PMA Companies on various topics and trends in the risk management industry.

Click [this link](#) to view the white paper.

About PMA Companies

PMA Companies (www.pmacompanies.com) provides risk management solutions and services, specializing in workers' compensation and offering property & casualty insurance, in the US. Headquartered in Blue Bell, PA, PMA Companies is part of Old Republic Companies. Old Republic International Corporation (NYSE: ORI) is one of the nation's 50 largest publicly held insurance organizations.

PMA Companies includes PMA Insurance Group, specializing in workers' compensation and other commercial property & casualty insurance products; PMA Management Corp. and PMA Management Corp. of New England, providing results-driven risk management services specializing in workers' compensation and liability; and Midlands Management Corporation, offering program administration specializing in excess workers' compensation and specialty casualty claims services.