



SPOTLIGHT ON SUCCESS

Rensselaer Columbia Greene Workers' Compensation Consortium

Open communication coupled with customized claims program enables this group of K-12 schools to earn A+ workers' compensation results

The Rensselaer Columbia Greene Workers' Compensation Consortium is a group of 16 K-12 schools and one Board of Cooperative Educational Services located in the Capital Region of New York State. PMA Management Corp. (PMAMC) serves as the consortium's claims administrator and works closely with its broker, Arthur J. Gallagher, to guide a workers' compensation program built around customized special handling instructions. Through open communication, rigorous loss trend analysis, comprehensive stewardship reviews, and cogent claims mitigation strategies, the three-way partnership has cemented a program that achieves exceptional marks across the board every year (without taking a summer break). ★

PARTNERSHIP RESULTS

2015 – 2021

60% medical bill review savings for **\$4.7 million in savings**

\$1.7 million in recoveries

27% reserve reduction

21% reduction in open pending claims

PMAMC provides WC 101 training to new consortium officials for quick, efficient onboarding

“The Directors of the RCG Workers' Compensation Consortium are in continuous pursuit of a better overall claims experience in order to maintain the health of not only our consortium, but our individual districts and BOCES as well. We are able to achieve our goals because we are aligned with supportive and informed partners like PMA and Gallagher. We are proud of the custom program we worked hard to create, and we will continue the hard work to ensure continued success!”

Meghan Heimroth

Chairperson, RCG Workers' Compensation Consortium

“For the last five years or so, Gallagher has worked alongside the consortium's 17 directors to create a robust and unique program that pools its valuable resources and produces strong results. One of the consortium's greatest strengths is its partners. Through proactive work and some serious due diligence, the consortium ensures that partnerships are only made with entities that have the consortium's best interests at heart. That is what makes PMA such a valuable partner to our mutual client. Their willingness to be flexible in new endeavors coupled with the vast resources they bring to the table in times of challenges make them the best partner we could have for our client.”

Greg Vandenburg

Insurance Broker, Gallagher

For additional information, please contact your PMA Representative, call us today at **800.222.2749** or visit **PMACOMPANIES.COM**

PMA COMPANIES (PMA) is a trusted leader and recognized expert in commercial risk management insurance solutions and services. PMA specializes in workers' compensation, commercial auto, general liability, and commercial package & umbrella coverages as well as offering claims administration and risk management services through PMA Management Corp. (PMAMC), its wholly owned TPA. PMA's issuing insurance companies are Pennsylvania Manufacturers' Association Insurance Company, Manufacturers Alliance Insurance Company, and Pennsylvania Manufacturers Indemnity Company. PMA is part of Old Republic International, a Fortune 500 company (NYSE: ORI). **ORGIG.COM**

